

ALBERT WILLAM (WILL) CLAY IV

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EDUCATION

The University of Texas at Austin

Bachelor of Business Administration, Finance Real Estate
Current GPA: 3.18

May 2020

EXPERIENCE

Berkadia - Summer Analyst; Houston, Texas

Summer 2018

- Underwrote or sized over \$720 million worth of production value for over 30 multifamily properties.
- Wrote over 10 complex narratives and packages for multifamily apartments to send to prospective lenders.
- Inspected multifamily buildings in Houston to find inconsistencies with reports by the buyer.
- Held meetings with lenders like Barclays, Pacific Life, U.S. Trust, Bancorp, and Zions Bank to discuss loan scenarios that they are eager to invest in.

JLL (Jones Lang LaSalle) – Industrial Intern; Houston, Texas

Summer 2017

- Marketed upcoming industrial properties to over 500 businesses around the greater Houston area
- Made phone calls to brokers around Houston to find detailed information about warehouses and office space
- Sat in on meetings with clients to learn the language and ways to make a deal in the industry

Colorado Ranch Work - Ranch Hand; Stagecoach, Colorado

Summer 2012 - 2016

- Operated heavy machinery as dedicated ranch hand on 4K acre working ranch
- Completed the design and installation of 6K ft. log fence for beautification of the property
- Increased the value of the land to be sold for a profit in the future

LEADERSHIP EXPERIENCE AND ACTIVITIES

Texas Phi Gamma Delta (Fiji) Fraternity - Pledge Class President; Austin, Texas

Fall 2016 - Present

- Lead 51 pledge brothers through the new member process
- Assign new members with community service jobs each week
- Communicate updates and news from the active chapter to our pledge class about objectives and jobs needed for the chapter

Reading ACES - Teacher; Austin, Texas

Fall 2016

- Read and interacted with underprivileged children around the Austin suburbs
- Evaluate the child's progress on their fluent English speaking skills and ability to understand literature
- Taught the children new socializing skills that may not have been obtained from interacting with older, less focused teachers

Camp Blessing - Counselor; Kingwood, Texas

June 2015

- Attended one week service camp for mentally disabled child
- Provided life lessons and taught manners as one on one counselors for children throughout the day and night
- Befriended personal camper, and taught all the kids how to be a good friend

Partners in Mission for Our Lady of Grace School - Board member; Kisumu, Kenya

Summer 2014

- Founding member of Leadership Board for organization whose mission is to identify and execute fundraising initiatives for OLG school in Kenya
- Aided programs and funding support for 300 impoverished orphans from pre-school through 12th grade
- Attended a mission trip to the school to create friendships, learn the way of life, and build tables for worship and eating

ADDITIONAL INFORMATION

Computer Skills: APTO, MS Word, Excel, PowerPoint, CoStar

Interests: Scuba Diving, Hunting, Hiking, Water Skiing, Snow Skiing, Dirt Biking, Low Hoop Basketball, Fantasy Football

Work Eligibility: Eligible to work in the U.S. with no restrictions